

*Future value*

# AUDICONSULTORES

**ETL**  
GLOBAL  
Tax • Legal

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# OUR SERVICES

AUDICONSULTORES

ETL  
GLOBAL  
Tax+Legal

# Our services

**HOW WE WORK:** We assign an individual with extensive abilities and broad knowledge to each client. This individual is the trusted person for the client and then responsible for coordinating the work team and supervising the fulfilment of all contracted services.



## TAX

We are highly specialized in the different taxes of our tax system, keeping ourselves aligned with the specific needs of each client.



## LEGAL

Our legal services are specialised in each branch of Commercial law, with special emphasis on the sectors of Corporate law, Tax law and Labour and employment law.



## LABOUR AND HR

we boast a team of professionals who are capable of freeing our clients from the enormous workload that the punctual and organised administration of staff entails.



## CONSULTING

We work closely with the client to become their strategic and economic-financial consultant, helping their directors and managers in making decisions.

# Our specialised teams



## DUE DILIGENCE

Through our multidisciplinary team of professionals, we accompany our clients throughout the M&A process, especially in the due diligence of all areas that make up the financial ecosystem of the company.



## TRANSFER PRICING

We work together with our clients in the design, documentation and execution of transfer pricing policies for national and multinational groups.



## GERMAN DESK

We advise German companies on their investments and transactions in Spain in all legal, tax and operational matters that they may need.



## UK DESK

We offer our clients of British origin reliable advice adapted to their needs, especially in the developing post-Brexit environment.







# TAX



Recurring tax advice

Business restructuring operations

Taxation of non-residents and expatriates

Transfer Pricing

Tax procedure

Due diligence



*We unite our professionalism with a firm commitment to good practise and respect for the law. There is only one group of people more demanding than our clients: us.*

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# LEGAL

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Commercial law

Labour advice

Corporate restructuring

Mergers and acquisitions (M&A)

Legal assistance - procedural

Data protection

Corporate Compliance

Mediation and arbitration (ADR)

Property law

Legal outsourcing



*The objective: to guarantee comprehensive legal assistance to our clients. And to achieve this, we do our best to offer, day by day, responsiveness, agility and flexibility in each of our actions.*



# LABOUR AND HR

Labour advice

Administration of staff

Specific studies related to labour and HR

Talent management

Assistance and coordination

Legal representation

Labour outsourcing



*Our main objective is to build a relationship of complete trust with the client over time.*





# CONSULTING

Strategic and business consulting

Financial advice

Accounting services

Economic management

Establishment of management and budgetary control systems

Specific reports

Restructuring of companies

Corporate

Start-Ups

Accounting outsourcing



*Because in Audiconsultores we have been working for years to make the complex easy. In other words, the more difficult it is for us, the easier it is for the client.*





## TEAM SPECIALISED IN DUE DILIGENCE



Advice to the seller (Vendor  
Due diligence)  
Buyer advice  
Financial, tax, legal and  
labour due diligence  
Preparation and management  
of Data Rooms  
SPA clauses



*We carry out an in-depth analysis of all the areas that make up the financial ecosystem of the target company for the optimization of decision-making in M&A processes.*



TEAM SPECIALISED IN

# TRANSFER PRICING

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Comprehensive advice on global transfer pricing policies

Valuation of intragroup operations

Compliance with legal documentation obligations

Advice on prior valuation agreements

Assistance in inspection processes and in courts



*Our approach to transfer pricing allows us to add value to our clients' commercial operations, maximizing their legal certainty and improving the group's financial profitability.*



## TEAM SPECIALISED IN GERMAN DESK



One-stop shop

Legal advice, tax and consulting

Payroll management

Compliance

Accounting

Property management

Auditing



*We accompany our clients throughout the business cycle and in all legal, fiscal and operational matters.*





TEAM SPECIALISED IN  
**UK DESK**

One-stop shop

Legal, tax and consultancy advice

Registration in Spain (NIE and VAT number)

Legal & Tax compliance

Management of payroll

Controlling and accounting



*We offer our clients of British origin reliable advice adapted to their needs, especially in the developing post-Brexit environment*

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**OUR  
CLIENTS**

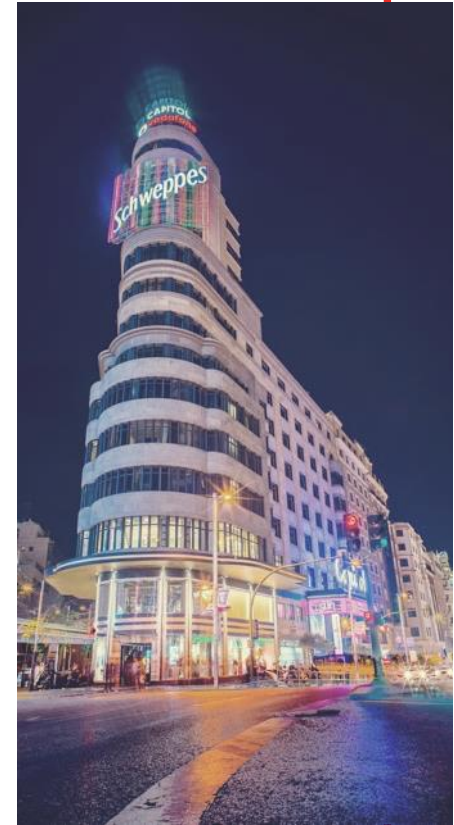
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# Type of client

- Multinational companies.
- Large private companies and SMEs.
- Family businesses.
- Financial or industrial groups.
- Family offices.
- Entrepreneurs.
- Third sector: Public and/or non-profit foundations and entities.





# Specialisation in different productive sectors



Industry.



Technology telecommunications.



Wholesale trade.



Energy (hydrocarbons, gas, renewables ...).



Non-profit entities.



Transport and logistics.



Tourism and leisure.



Franchises.



Family business.



Retail.



Holding and equity companies.



Real estate and building trade.



Sports and sports societies.



Hospitals and pharma.



Financial services.



Public administration.



Food and hospitality.



Town planning.



Start-ups.



Other services.

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# ABOUT US

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# PROFESSIONALISM, ENGAGEMENT AND TRUST

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+35 years of experience



Knowledge of multiple sectors



80 professionals in our office in  
Barcelona



Tailored solutions with our highest  
quality standards.



Multidisciplinary: Ability to  
provide 360° support to clients



Proximity and transparency with our  
clients



# We are always very close to the client



## PERIODIC UPDATE THROUGH OUR...

- Our Flashes
- Periodic newsletters from the different practice areas
- Tax Breakfasts
- Training sessions on relevant technical aspects (labour, tax, legal...)

# VIDEO PRESENTATION



*Click on the image to play the video*

# ETL GLOBAL IN FIGURES

**5<sup>th</sup>** position in the  
**ranking**

**of professional services**  
firms in Spain.

*(Diario Expansión May 2021)*

**8<sup>th</sup>** in the  
**ranking**

**of law firms**  
in Spain.

*(Diario Expansión May 2021)*

**5<sup>th</sup>** firm  
in the sector

in **Germany**  
and **Central Europe.**



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**OUR  
PARTNERS**

**AUDICONSULTORES**

**ETL**  
GLOBAL  
Tax+Legal

# Offices in Spain - ETL GLOBAL

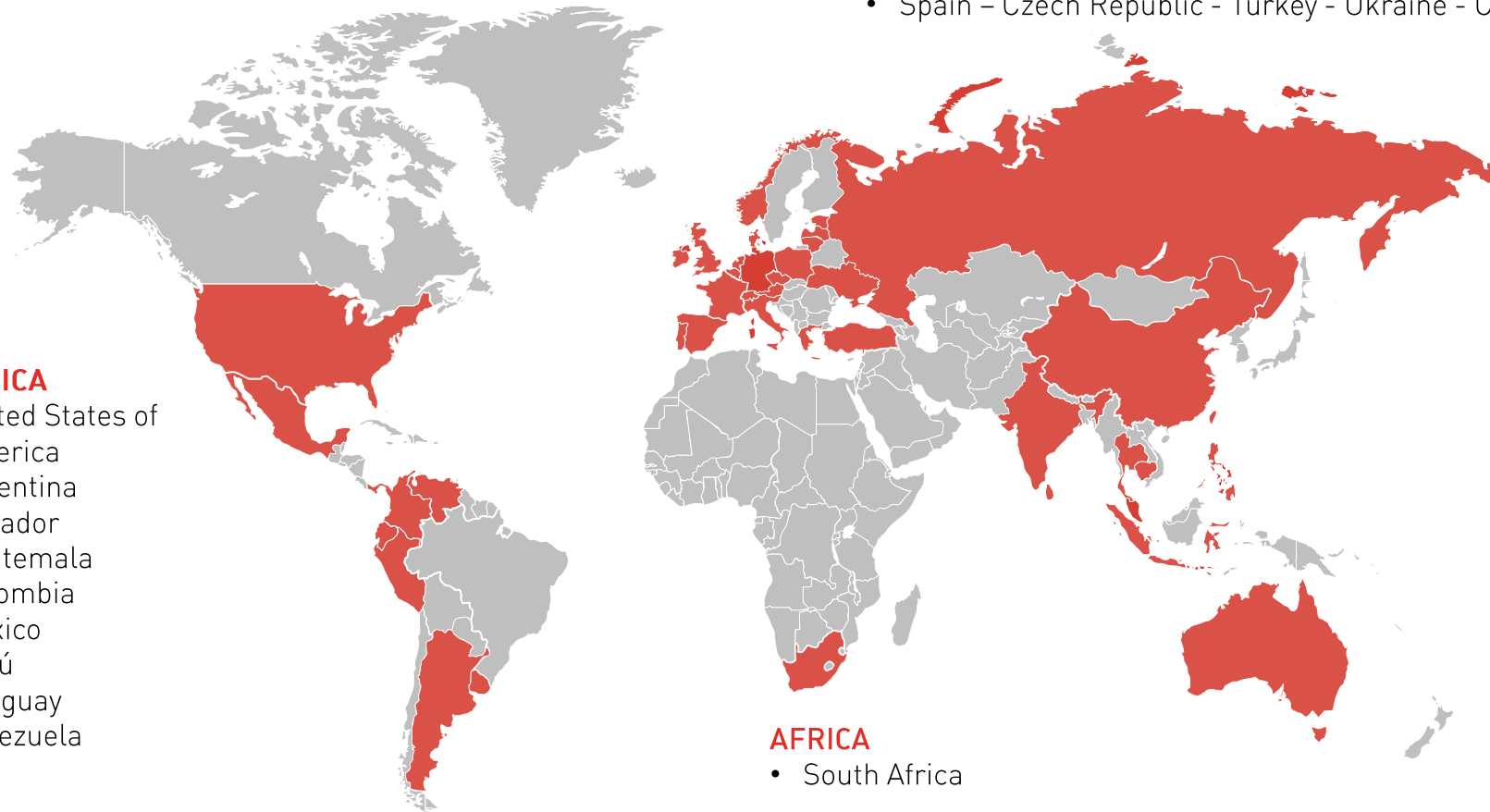


# Our international partners

## +50 COUNTRIES

### AMERICA

- United States of America
- Argentina
- Ecuador
- Guatemala
- Colombia
- México
- Perú
- Uruguay
- Venezuela



### EUROPE

- Belgium - Denmark - Germany - Estonia - France - Greece
- Great Britain - Ireland - Italy - Latvia - Lithuania - Luxembourg
- Malta - Austria - Poland - Portugal - Russian Federation - Sweden - Switzerland
- Spain - Czech Republic - Turkey - Ukraine - Cyprus - Netherlands

### ASIA

- China
- Hong Kong
- India
- Indonesia
- Malaysia
- Philippines
- Russian Federation
- Singapore
- Thailand
- Turkey
- Vietnam

### AUSTRALIA

### AFRICA

- South Africa





**CONTACT:**

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